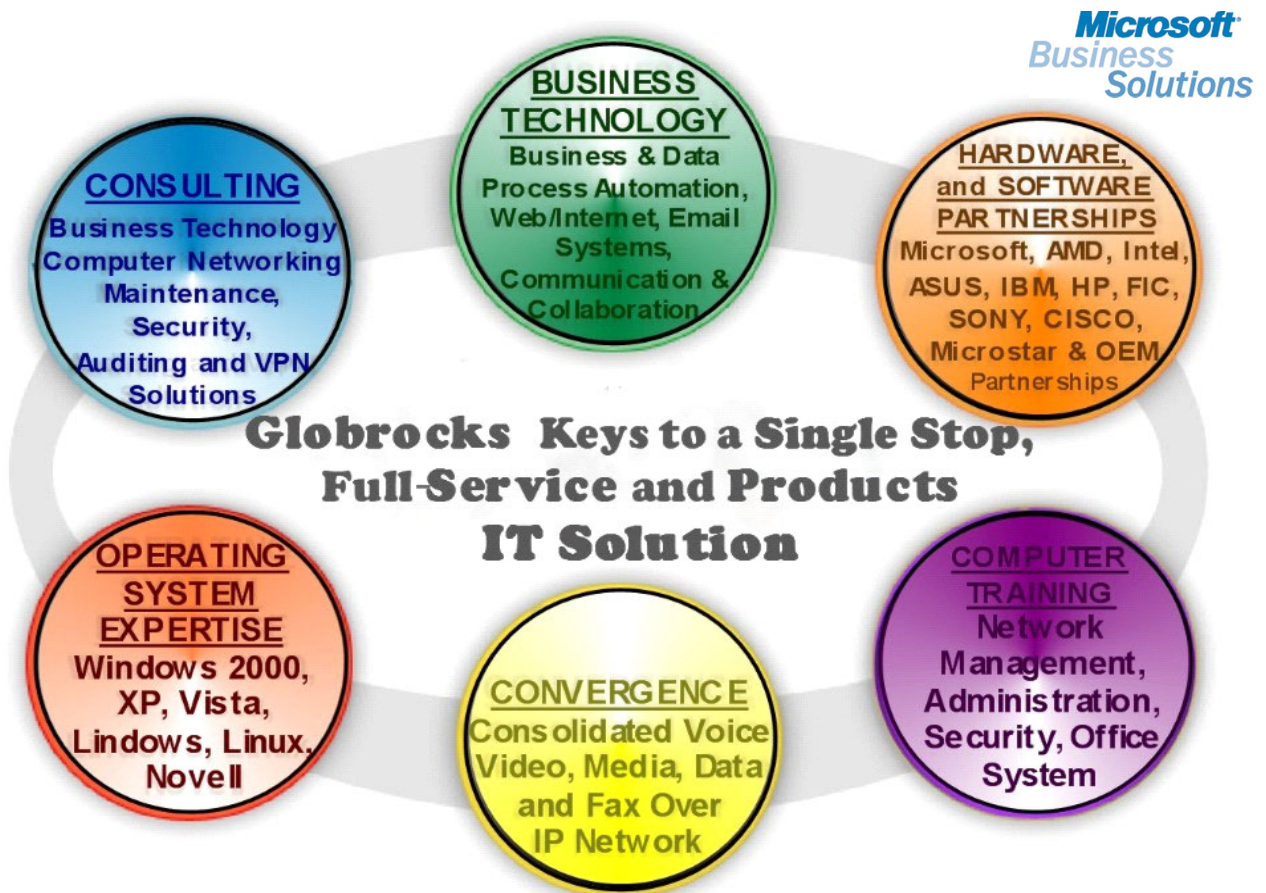


The New Globrocks Consultative Digital Project Approach

Core Consultative Information Technology Solutions

- ✓ **Directory Services** – Windows Active Directory Services and Security
- ✓ **Unified Communications**
Email Messaging – Microsoft® Exchange 2003/2007 and Outlook 2003/2007
Communication & Collaboration– Live Communications Server, Groove/ Groove Enterprise Services, SharePoint, Communicator 2007, Live Meeting, Windows Messenger
- ✓ **Identity Management and Policy-Based Access** - Microsoft® Identity LifeCycle Manager 2007 (ILM 2007), and MIIS with Active Directory Integration
- ✓ **Server Migration and Consolidation** - Microsoft® Virtual Server, VMware



Our Accelerated Consultative Project Lifecycle

Briefing, Planning & Strategy Phase- (1 day, fixed fee)
Systems Analysis Phase - (2 – 4 weeks, fixed fee)
Architecture Design/Infrastructure Phase- (2–10 days, fixed fee)
Scope of Work/Budget/Pricing Phase- (1 – 3 days, fixed fee)
Practice Change Management Principles & Processes Phase - (1 day -Included Free Bonus)

Testing/Pilot and Development Phase- (2 – 4 wks, fixed fee)
Procurement Phase - (1 – 2 days, fixed fee)
Implementation/Deployment Phase- (6 – 12 wks, fixed fee)
Documentation Phase - (1 – 3 days, fixed fee)
Training Phase - (2 – 5 days, fixed fee)
Close Project Phase - (1 day -Included Free Bonus)

Briefing, Planning and Strategy Phase (1-3 days)

During the Briefing, Planning and Strategy Phase, we work with the Business Executives and IT managers to gain an understanding of the goals, scope of the project, obtain **background on the business unit** and project type being presented. At the end of the Planning, Strategy & Preparation Phase, we will **develop** a clear scope and set of **expectations** to an offered solution that fit the client need or culture. We *establish the most efficient and cost-effective manner for meeting the expectations*. Project auditing measures will be determined, and **criteria for success will be agreed upon for the deliverables**.

Systems Analysis Phase (2–4 weeks)

Globrocks goes into a very important phase of the project to **perform an exhaustive business and systems analysis** to determine requirements that are expected in the project **deliverable(s)**. We must first truly understand your existing hardware, software and network systems, review all project-related documents, tools, findings, and recommendations and map them to the **project plan, tasks and major milestones**.

Architecture Design/ Infrastructure Phase (2–10 days)

GlobrocksSM will work closely with you IT team to determine a globally compatible and **valid** systems architecture/design and migration path with emphasis on your **unique environmental variables**.

Scope of Work/Budget/Pricing Phase (1–3 days)

GlobrocksSM will proceed quickly to determine costs and agree with client on a complete budget range that includes cost of hardware, software and labor that may include the **best, expected** and worst case scenarios from project requirements and expectations. We shall agree on payment terms and set realistic deadlines and budgets. On many occasions, our clients and customers use our recommendations to purchase directly from their choice of vendor and suppliers.

About Globrocks

Globrocks is positioned to provide **business technology** solutions, **services** and reliable **computer-mediated** Unified electronic communication services for the 21st century technologies.

To learn more, please contact **Globrocks Corporation** at globrocks@globrocks.com, or Call (915) 269-9131/ 630-452-8466.

Practice Change Management Principles & Processes Phase (Included Free Bonus)

GlobrocksSM realize that project plans are sometimes, like roadmaps and often detours come about. **GlobrocksSM shall be prepared for them before they happen**. GlobrocksSM shall set the tone and realistic expectations for the technology for the client and ensure it is well understood.

Testing/Pilot and Development Phase (2 – 4 weeks)

GlobrocksSM shall now determine need or requirement to setup a **pilot group** and perform rigorous system tests prior deployment in the production environment and shall educate client as needed on its progress.

Procurement Phase (1 – 2 days)

GlobrocksSM goes into a very active state on the project to **establish the final time line** for the purchasing and arrival of all the required equipment and update client of timeline from vendor and channel partner supply chain situation with arrival dates, the entire project timeline.

Implementation/Deployment Phase (6 – 12 Weeks)

GlobrocksSM begins systems installation and setup begins. **This process will not be interrupted and will focus on criticality of project management disciplines** while managing scope creep strictly within schedule and budget.

Documentation Phase (1 – 3 days)

GlobrocksSM shall perform complete documentation of your entire system that will include a **network and website layout diagram** and **logical connectivity**, user names and passwords as needed.

Training Phase (2 – 5 days)

GlobrocksSM will now **train users** of the new systems and hold a brief meeting to ensure they understand it and are able to use the new system. GlobrocksSM shall also offer training to your Computer/MIS person as needed.

Close Project Phase (1 day -Included Free Bonus)

Globrocks holds a final meeting to tie up any loose ends. Use project check list for a sign off and close project file.